



PGDM-FULL TIME

**TWO-YEAR FULL-TIME  
POSTGRADUATE DIPLOMA IN  
MANAGEMENT (PGDM)**

**[Approved by the All India Council for Technical Education (AICTE),  
Government of India & Association of Indian Universities (AIU)]**

**Mr. N. Vaghul – Chairman Board Of Governors IFMR**

“The dream is to invest in quality students, and produce jewels. Over a period of time we will create this reputation. The people who walk out of this Institute will be the people who will create an intellectual revolution in the country. This is the dream. And we will certainly translate it into reality.”

*Excerpt from an address to students*

**Dr Nachiket Mor - Member Board Of Governors & Chairman, Management Council , IFMR.**

“What we offer in the MBA programs should stay with you for the next two or three decades. It should not be that when you walk out of the institution, what you have learned is already dated information. Sometimes, the concern is this: if the course is too academic, are the students really relevant in the real world? It's a balancing act. And what we're aiming for is a `finished product”.

*Excerpt from an address to students*

**Mr. R. Kannan – Director – IFMR.**

“Management education provides the necessary capabilities to successfully bring together and manage various skills, to attain focused goals and create value. This is extremely crucial, as our society is getting increasingly result-oriented. Also, the world is becoming borderless, competition levels are constantly shifting and every country is striving to attain higher competitive levels.

Institutes in India should concentrate on knowledge creation that generates visibility for such institutions in the global arena. We also need to put in the effort to build Indian case studies and encourage India-specific applications.

I am sure that management education would then emerge as the preferred choice of students after graduation.

*Mr. R. Kannan*

**Vision**

To be the Institution of choice for students and employers with a focus on management in general and the financial service industry in particular.

**Mission**

To train and develop globally competitive managers to serve the needs of Indian industry and to influence the practice of management.



## About IFMR

The Institute for Financial Management and Research (IFMR), Chennai, is a leading business school with the objective of moulding bright and ambitious young managers into effective executives in a global setting. IFMR's curriculum offers a mix of theory and simulated real life exposure. Its graduates are equipped to meet challenges from the day they are absorbed into the corporate sector.

Established in 1970 as a non-profit organization. IFMR was sponsored by ICICI, the House of Kotharis and other major industrial groups. The Board of Governors includes leaders of major corporations in India. The Finance Secretary, Government of Tamilnadu, and the Vice Chancellor of the University of Madras are ex officio board members.

Recognized as a Social Science Research Institute by the Department of Scientific and Industrial Research, Government of India, IFMR is approved as an institution of national importance by the Ministry of Finance. Faculty members have worked and consulted with both national and international organizations. Students, too, are involved in these projects, ensuing continuous interaction with industry. IFMR is also an approved institution by the University of Madras for pursuing a Ph.D degree in Finance and Economics.

IFMR has close ties and research collaboration with Harvard, MIT, Yale and London School of Economics. IFMR has also recently entered into a comprehensive three year partnership with Massachusetts Institute of Technology (MIT-OCW) to redesign its entire approach towards teaching and research in order to offer a world-class curriculum to its students. About 40 scholars from the Kennedy School of Government, Harvard Business School, Sloan School of Management (MIT), Yale University, etc., pursuing close to 20 research projects in Poverty Alleviation (JPAL), Microfinance, Urban planning and the like are in residence at IFMR thereby creating a very stimulating academic environment on campus. Besides, IFMR also has close ties with Indian Institute of Banking and Finance (IIBF), Confederation of Indian Industries (CII), Madras Management Association (MMA) and other bodies.

## Research Centres


- ◆ **Centre for Advanced Finance Research (CAFS)** facilitates cutting edge financial research with an emphasis on Indian markets
- ◆ **Centre for Micro Finance (CMF)** conducts research on Micro finance
- ◆ **Centre for Development Finance (CDF)** conducts research on public-private partnerships, infrastructure finance, Municipal finance etc
- ◆ **Small Enterprise Finance Centre (SEFC)** conducts research and training in addressing issues relating to SMEs
- ◆ **Centre for Insurance & Risk Management (CIRM)**, focuses on insurance and risk management

## The Centres

- Provide research based inputs to policy makers
- Create databases that will be available for other researchers
- Offer a number of seminars
- Offer elective courses for the PGDM program

The Institute has recently entered into a collaboration with the Financial Services Volunteer Corps (FSVC), a US based NGO specializing in emerging market financial sector technical assistance and training activities, for a series of technical workshops and training programs for both public and private sector banks.

In the 2007 rating of business schools IFMR was ranked an outstanding 10<sup>th</sup> among all private B-Schools in India as well as 10<sup>th</sup> in Intellectual Capital, in the Outlook B - School Survey (Outlook – September 17, 2007). In the All India Management Association (AIMA) B-School survey 2007, IFMR was rated “A” . It is our intent to further improve our excellent performance



## TOP 50 PRIVATE B-SCHOOLS

RANK '07	RANK '06	INSTITUTE	CITY	PLACEMENT PERFORMANCE (400)	INTELLECTUAL CAPITAL (430)	INDUSTRY INTERFACE (360)	INFRASTRUCTURE AND FACILITIES (360)	INTERNATIONAL LINKAGES (150)	RECRUITERS SATISFACTION (200)	TOTAL (1900)
1	2	<b>XLRI</b>	JAMSHEDPUR	312.0	252.8	179.1	209.3	63.6	158.0	<b>1,174.9</b>
2	3	<b>SP Jain Inst of Mgmt</b>	MUMBAI	287.1	210.5	163.6	165.9	47.0	156.0	<b>1,030.1</b>
3	6	<b>Narsee Monjee</b>	MUMBAI	264.6	236.6	143.3	157.2	30.7	150.0	<b>982.5</b>
4	5	<b>IMT</b>	GHAZIABAD	236.6	241.8	107.1	184.9	65.1	144.0	<b>979.5</b>
5	4	<b>ICFAI Business School*</b>	HYDERABAD	185.2	277.4	128.0	210.5	27.8	143.0	<b>971.9</b>
6	8	<b>XIM</b>	BHUBANESHWAR	233.1	228.1	124.8	211.1	16.4	144.0	<b>957.4</b>
7	7	<b>IMI</b>	NEW DELHI	213.8	242.8	134.7	126.4	58.2	148.0	<b>923.9</b>
8	11	<b>TA Pai Mgmt Institute</b>	MANIPAL	202.9	228.0	113.0	180.8	5.9	143.0	<b>873.6</b>
9	-	<b>Symbiosis CMHRD</b>	PUNE	233.7	210.8	101.8	161.0	1.5	147.0	<b>855.8</b>
10	14	<b>IFMR</b>	CHENNAI	189.9	240.8	131.8	139.7	7.2	142.0	<b>851.4</b>
11	9	<b>Alliance Academy</b>	BANGALORE	235.3	181.9	100.5	171.3	20.2	140.0	<b>849.3</b>
12	12	<b>BIMTECH</b>	GREATER NOIDA	179.9	146.7	101.0	208.7	41.9	144.0	<b>822.2</b>
13	15	<b>IIMM*</b>	PUNE	194.1	128.3	106.2	208.5	0.0	141.0	<b>778.1</b>
14	17	<b>KJ Somaiya Institute</b>	MUMBAI	178.6	159.6	131.3	156.4	4.5	146.0	<b>776.4</b>
15	13	<b>Nirma University</b>	AHMEDABAD	202.0	144.6	100.5	182.5	7.5	138.0	<b>775.1</b>

**Global, industry oriented, integrated approach with stress on ethical leadership.**

Our approach to education

- Emphasizes the global perspective in all aspects of management education to bring in best-in-class international practices.
- Forges strong links with industry in the development of teaching material, research, student projects, placement and consultancy services.
- Offers an integrated approach to management, emphasizing the interrelationships between business functions.
- Lays stress on leadership with ethical values.

**Teaching Philosophy**

**Preparing for the challenge of change.**

Management theory and practice as well as the external environment are continuously changing. Our approach to learning seeks to prepare students to be effective managers in the face of these changes. Hence learning is not confined to the classroom. Students are expected to take responsibility for and be active participants in the learning process. Students are thus equipped for life long learning.

**Infrastructure**

IFMR is located in the heart of the city in a well-developed 1.5-acre campus. The infrastructure provides the right opportunities for self-learning, knowledge building, honing of skills and exploring one's potential to the fullest.

**Library**

- H.T.Parekh Library has been recognized as a Depository Library for the World Bank ,the WTO Secretariat etc.
  - 2200 Titles
  - 25850 volumes
  - Access to 5775 online national & international journals
  - Access to databases like JSTOR, EBSCO, Prowess, Capita Line, etc.
- The library is also a recommended reference library for many B-schools and other colleges located in Chennai.
- Corporates and academics have enrolled as members of the library.

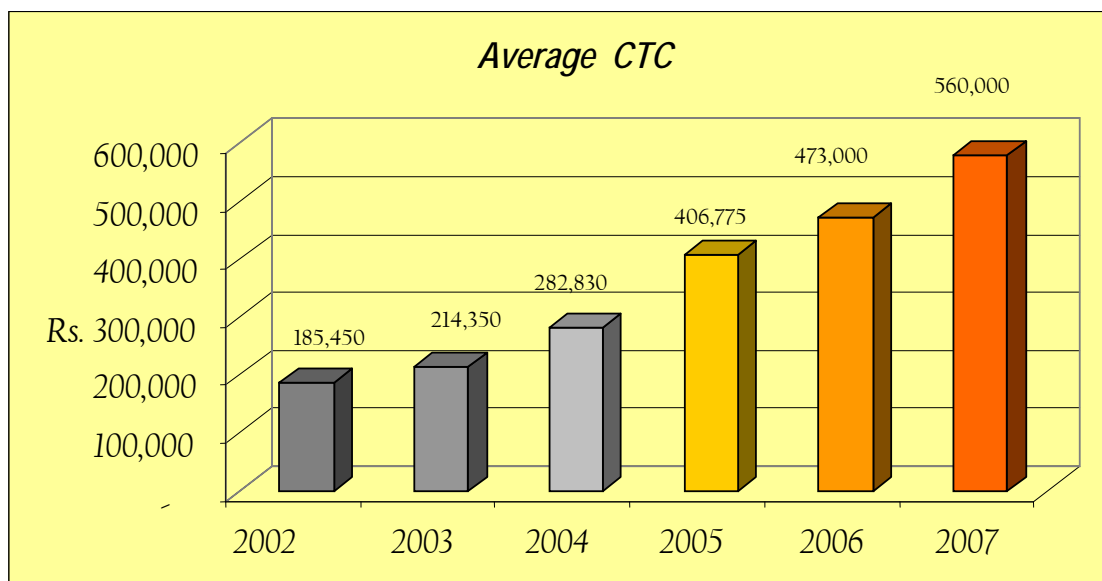
**IT Infrastructure**

- Campus WI-FI enabled – high bandwidth broadband connectivity
- Air-conditioned classrooms, equipped with audio visual aids and internet-connected computers
- Two labs - over 150 computers, Intranet, Internet, students trained through computer-based management of Games
- Sophisticated software include Bloomberg Professional FTS, Barra etc.

**PAST RECRUITERS – FULL TIME**

A F Ferguson	Franklin Templeton	L & T
Airtel	Ford India Ltd.	Adlabs
American Express Bank	Frost & Sullivan	Pepsico India Ltd.
BPCL	HDFC bank	SAP Consulting
Britannia Industries	Hindustan Unilever Ltd	Standard Chartered Bank
Castrol India Ltd.	ICICI Bank	TAFE
Cavinkare Pvt. Ltd.	IL & FS	TCS
Deutsche Bank	ITC group of companies	Zurich AMC
Dun & Bradstreet	Satyam	Infosys
Ernst and Young	Kotak Mahindra	Cognizant Technology Solutions
Deloitte Consulting	Cerebrus Consulting	Aptivaa Consulting
Tata Consultancy Services	Smart Analyst	HCL
IFMR Research Centres	ICICI Prudential	Accenture

**PAST CTC :**



## Intranet

The intranet in IFMR is the medium of correspondence between all members. The Knowledge Management portal is uploaded on the intranet and discussion topics and current affairs are also posted in the site. Various student Clubs like Arthasabha – Finance Club, Insight – Marketing Club, Edge – IT & Operations Club, Mitr – HR Club and Samartan – Social Service club, have their own websites on the intranet linked to the IFMR website.

## Software Packages

Students use sophisticated software packages available on the entire network in the Institute. These includes Bloomberg Professional, Financial Trading System (FTS), Barra on Campus (containing Aegis and Cosmos), Prowess, Capital Line, eViews, Statistics, Gauss Optimization software and Project Management software.

## Seminars

### G.L. Mehta Memorial Lecture

In memory of our co-founder, the late Shri G.L. Mehta, the great industrialist, Ambassador of India, and former member of the Planning Commission, IFMR has been organizing the G.L. Mehta Memorial Lecture, since 1975, where distinguished personalities from the fields of Finance and Economics have spoken on current topics of national relevance. Past speakers include:

Mr. R. Venkataraman, Former Vice President of India  
 Dr M.S. Swaminathan, World-renowned Agricultural Scientist  
 Mr. P. Chidambaram, Union Minister for Finance, Government of India  
 Mr. B.K. Nehru, Former Governor, Jammu and Kashmir  
 Prof. Sukhamoy Chakravarty, Former Member, PM's Economic Advisory Council  
 Mr. R.S. Bhatt, Chairman of Indian Investment Center  
 Mr. L.K. Jha, Chairman, Economic & Administrative Reforms Commission  
 Mr. C. Subramanian, Former Union Minister  
 Mr. A.K. Dasgupta, Professor of Economics, JNU, New Delhi  
 Lord Meghnad Desai, Professor of Economics, London School of Economics  
 Prof. Abhijeet Banerjee, Ford Foundation, Prof. of Economics, MIT

## Industry Interaction

Industry experts often visit IFMR to interact with the students to share and impart knowledge. This allows the students to meet and discuss the intricacies of the corporate world with experts. Eminent business executives who have addressed IFMR students include:

Mr. Arjun Anand, Executive VP - Sanmar Engineering Corporation, Chennai	Dr. Nachiket Mor Deputy Managing Director, ICICI Bank
Mr. R. Ashok Previously General Manager, ORG-MARG	Mr. N. Lakshmi Narayanan President and COO, Cognizant Technology Solutions
Mr. Anil Arjun Krishna General Manager, Reliance Infocomm	Mr. M. Narayanan Head – Operations, Sundaram Home Finance Ltd.
Mr. G.N. Bajpai, Former Chairman, SEBI	Mr. Lant Pritchett Social Development Group, The World Bank
Mr. K. Bharathan Regional Head, ICICI Lombard Ltd	Mr. K. Pandia Rajan CEO, Mafoi Consultants, Chennai



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Mr. Amit K. Biswas SOC & OR Unit, Indian Statistical Institute	Mr. Harsha Ram, Product Management Group, Satyam Infoway
Mr. P.K.C. Bose, Managing Director & CEO of Saertex India Ltd.	Mr. Krishna Raman, Regional Manager – South India, Metlife Insurance
Mr. Chandrashekhara MD & Exec. VP, Cognizant Technology Solutions	Mr. K.S. Ramesh Executive Director and CEO, Cavin Kare
Mr. M. Damodaran Chairman, SEBI	Mr. C. Ramulu, Director (Finance), Hindustan Petroleum Corporation, Mumbai
Mr. Sridip Ganguli Corporate Global Marketing, Polaris Software Lab	Mr. C.K. Ranganathan Chairman and Managing Director, Cavin Kare Ltd.
Dr. Nicolas Gravel, Head, Economics Dept. of the Centre de Sciences Humaines, French Ministry of Foreign Affairs, New Delhi	Mr. K.R. Ravi, Management Consultant, Chennai
Ms. Uma Krishnan Chief Operating Officer, Polaris BPO & ex-HDFC Bank	Dr Y. Venugopal Reddy, Governor of the Reserve Bank of India
Mr. A. Satish Kumar, Managing Director, Henkel India Limited, Chennai	Mr. Sundaram, Director (Finance), Hindustan Lever Limited, Mumbai
Mr. C.K. Mohan Chief of A.F. Ferguson and Co., Chennai	Mr. Muthukumar Thanu Group Vice President, HR Murugappa Group
Mr. S. Mohanakrishnan, GM, Sundaram Clayton Ltd.	Mr. David I. Wallack, CEO Sound Strategies, LLC
Mr. M S Sundara Rajan, CMD, Indian Bank	Mr. S. Shivram, Director, Deloitte Consulting
Mr. Murali Aiyer, Director-HR, CRISIL	Mr. Jayadev Gopalakrishnan, CEO, Tinfo Mobile
Mr K.Ramkumar –CHRO, ICICI Bank Ltd.	

### Overseas Guests

**Dr. Viral Acharya**, Assistant Professor, London Business School  
**Dr. G. Anandalingam**, Ralph Tyser Professor of Management Science University of Maryland  
**Prof. Abhijit Banerjee**, Ford Foundation Professor of Economics, MIT  
**Prof. V.V. Chari**, University of Minnesota and Federal Reserve Bank of Minneapolis  
**Dr. Ellen Frost**, Visiting Fellow, Institute of International Economics, Washington DC, USA  
**Ms. Melinda Gates**, Bill & Melinda Gates Foundation, USA  
**Prof. Anurag Gupta**, Weatherhead School of Management, Case Western Reserve University, USA  
**Prof. CNV Krishnan**, Case Western Reserve University, USA  
**Prof. Sendhil Mullainathan**, Harvard University  
**Prof. V.G. Narayanan**, Harvard University  
**Prof. Antoinette Schoar**, MIT Sloan School  
**Prof. K.V. Subramanian**, Graduate School of Business, University of Chicago  
**Prof. Rangarajan K. Sundaram**, Stern School of Business, New York University  
**Prof. Suresh M Sundaresan**, Chase Manhattan Bank Professor of Finance and Economics, Columbia University  
**Dr. Meenu Tewari**, University of North Carolina, Chapel Hill, USA  
**Prof. Ravi Jagannathan**, Northwestern University  
**Prof. Raghuram Rajan**, International Monetary Fund  
**Prof. Eric Maskin**, Institute for Advanced Study, School of Social Science  
**Prof. Esther Duflo**, MIT Poverty Action Lab

## 2-YEAR FULL TIME POSTGRADUATE DIPLOMA COURSES IN MANAGEMENT

IFMR's Post Graduate Diploma in Business Management (PGDM) prepares students for successful careers in management. Uniquely, three broad career streams are offered. They are :

1. **POSTGRADUATE DIPLOMA COURSE IN MANAGEMENT ( PGDM )**
2. **POST GRADUATE DIPLOMA IN MANAGEMENT-FINANCIAL ENGINEERING (PGDM - FE )**
3. **POST GRADUATE DIPLOMA IN MANAGEMENT - DEVELOPMENT AND SUSTAINABLE FINANCE (PGDM – DSF)**

Students interested in general management careers can choose to specialize in one or more of finance, marketing, human resources management and information technology / operations management. Students interested in analytical finance (FE) or micro and development finance (DSE) are offered course sequences in their second year which prepare them for challenging careers in these fields. Students interested in careers in research will also benefit from these specialized course sequences.

### POSTGRADUATE DIPLOMA COURSE IN MANAGEMENT (PGDM)

IFMR's Post Graduate Diploma in Business Management (PGDM) is an AICTE & AIU accredited programme. It is intended to impart functional and management skills for successful careers in management. Management theory and practice as well as the external environment are continuously changing. IFMR's approach to learning seeks to prepare students to be effective managers in the face of these changes. Hence learning is not confined to the classroom. Students are expected to take responsibility for and be active participants in the learning process. Students are thus equipped for life long learning. IFMR helps students realise their potential by learning to take their decisions and meeting stringent deadlines through assignments, cases, role-playing exercises, projects and simulated real life.

### POST GRADUATE DIPLOMA IN MANAGEMENT-FINANCIAL ENGINEERING (PGDM - FE)

The financial sector in India has seen substantial changes over the past decade including –

- Deregulated Interest rates
- Capital account convertibility
- Access to international Capital markets
- Transparency & efficiency
- Regulators focusing on risks and management of risks rather than on procedures.

The practice of finance has therefore evolved rapidly as a result of the above changes. Finance today involves evaluating and using instruments, markets and methodologies very different from those prevailing just a few years earlier. Today's practitioner should also be equipped to analyse and evaluate developments that are certain to occur in the years to come. In addition, the peculiarities of the Indian and other emerging markets mean that tools and techniques need to be adapted or developed before they can be used correctly.

Therefore, there is an emerging need for Finance Professionals equipped to carry out Financial modeling, use analytics and evaluate options.

The primary goal of the Program is to provide training in practical financial modeling as well as insights into the uses (and abuses) of financial models in real life situations.

**POST GRADUATE DIPLOMA IN MANAGEMENT - DEVELOPMENT AND SUSTAINABLE FINANCE (PGDM – DSF)**

The effective provision of social and financial services to the underprivileged and underserved requires a combination of managerial skills with a deep understanding of the lives, needs and problems of the less privileged. Innovative products and programs are needed to ensure that the huge lacunae that exist in the provision of education, healthcare and finance are effectively bridged.

In this context, this program aims to:

- Provide a coherent curriculum of study at the postgraduate level, which will enhance the analytical capabilities and skills of people working in the field of development finance, education, healthcare and regulation
- Equip students with a thorough understanding of the special problems of managing access to finance in emerging market economies and with the functional knowledge and skills to operate successfully.
- Help students make a meaningful contribution to policy formulation and implementation in this field.

**PROGRAMME STRUCTURE – PGDM / PGDM (FE) / PGDM (DSF)**

During the first year all students irrespective of the stream they choose take the core courses that prepare them for the specialisations in the second year.

The program includes six terms of intensive instruction and one term spent completing an industry internship and a detailed project report. The industry-oriented curriculum, whose objective has been to send out managers ready to hit the ground running, has already acquired nation-wide appeal for young MBA aspirants. The first six batches have been successfully placed with a variety of leading companies

Visiting faculty from leading management schools around the world and senior managers from industry interact with our students through their course of study, making the program truly international and industry-oriented in character.

A unique feature of the program is that all teaching material is available to students on an internal web, the entire design of the subjects being IT-led. The intention is to produce a global Indian manager.

**INDICATIVE COURSE LIST**

**CORE COURSES (Common for all streams) TERMS 1, 2, 3**

Term-I	Term-II	Term-III
Quantitative Methods - I Management Accounting Economics - I Management Information Systems Organisational Behaviour I	Quantitative Methods - II Economics - II Organisational Behaviour II Marketing Management I Corporate Finance I Management & Cost Accounting	Operations Management IT Enabled Enterprise Marketing Management II Corporate Finance II Human Resources Management Research Methods in Business
<b>ELECTIVES:</b>		
<b>Terms IV, V &amp; VI</b>		
<b>PGDM</b>	<b>PGDM – FE</b>	<b>PGDM - DSF</b>
<i>Core Courses:</i> Soft Skills & Business communication Strategic Management Business Laws Journey to Self	Stochastic Calculus Asset Pricing I, II Advanced Micro Economics Empirical Methods I, II III Simulation Methods in Finance	Foundations of Development Policy Investment Management Bank Management Economics of Development Economics of Microfinance HR for Non-Profits



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**Finance Electives:**

Indian Financial System  
Investment Management

Bank Management  
Derivatives & Risk Mgmt.  
Valuation and M & A  
International Financial Mgmt.  
Project Financing & management  
Insurance & Risk Management  
Bond Portfolio Management  
Advanced Financial Modelling

**IT & Operation Electives:**

Supply Chain Management – I  
Software Project Management  
Financial Technology  
Supply Chain Management – II  
TQM: The Six Sigma Way  
Knowledge Management

**Marketing Electives:**

Product Management  
Sales & Distribution Management  
Consumer Behaviour  
Marketing Strategies for Subsistence  
Markets (MSSM)  
Brand Mgmt. & Integrated Marketing  
Communications  
B2B Marketing  
Marketing Of Financial Services  
Retailing  
Global Marketing

**HR Electives:**

Performance Management  
Recruitment & Selection  
Strategic Human Resource  
Management  
Cross Cultural Relations  
Change Management  
Creativity in Management  
Contemporary Topics in H R

Risk Management  
Managing Banks & Financial  
Institutions  
Empirical Methods II  
Asset Pricing II  
Insurance & Risk Management  
Bond Portfolio Management  
Advanced Financial Modelling  
International Financial management  
Project Financing and Management  
Asset Pricing III  
Empirical Methods III

Infrastructure Financing  
Managing Micro Finance Institutions  
Political & Economic Dimensions of  
Development in India  
Managing Public Health  
Managing Public Private Partnership  
Rating Agencies and Processes  
Small & Medium Enterprise Financing  
Managing Non-Governmental Organisations  
Environmental Finance  
Derivatives & Risk Mgmt.  
Public Sector Financing  
Infrastructure Financing  
Project Financing and Management  
Corporate e- governance  
Financial inclusion and growth

## Eligibility

### PGDM / PGDM(FE) / PGDM (DSF)

- i. Graduates in any discipline with a consistent First Class in Standards X, XII & Graduation.
- ii. Any one of CAT 2007\* / XAT 2008 / GMAT ( taken in or after August 2006) scores

\* IFMR uses CAT scores to shortlist the candidates for its programs. IIMs have no role either in selection process or conduct of the program

## Programme Venue and Duration

All programs will be conducted at the premises of the Institute at #24, Kothari Road, Nungambakkam, Chennai – 600 034. Each program takes six trimesters to complete. Each trimester is about 12 weeks long and 3 trimesters constitute the academic year. Core subjects are covered in the first three trimesters. In addition there will be a summer internship for about 11 weeks in April – June .IFMR will facilitate summer internship projects. Electives/Functional courses will be covered in the fourth, fifth and sixth semesters.

## Method of selection

Shortlisted candidates who fulfill the eligibility criteria as above will be called for a Psychometric test, Group Discussion and personal interview at IFMR campus on dates to be notified later.

## Financial Aid:

A limited number of merit cum means assistance is made available to deserving candidates. These range from Rs. 100,000.00 to a full waiver of tuition fees.

## Application Procedure:

1. Application kits can be obtained from IFMR beginning September 15, 2007, on payment of Rs. 1200.00 by cash or DD favouring Institute For Financial Management & Research and payable at Chennai. Cheques will not be accepted
2. Application kits will also be available against payment at select centres of T.I.M.E, IMS & Career Launchers. Please refer to their websites for the list of centres.
3. Application kits will also be available against payment at select branches of Axis Bank (UTI Bank ). Please refer to IFMR website for the list of branches.
4. The application form can also be downloaded from our website [www.ifmr.ac.in](http://www.ifmr.ac.in)
5. Filled in applications with supporting documents should reach IFMR on or before **December 10, 2007 for CAT Scores and January 31, 2008 for XAT scores.**
6. In case of downloaded applications, they should be accompanied by payment of Rs. 1200.00 by cash or DD favouring Institute For Financial Management & Research and payable at Chennai. Cheques will not be accepted

For further particulars please contact Mr. G.Ravishankar (PGDM Office) , Institute for Financial Management and Research, #24, Kothari Road, Nungambakkam, Chennai - 600 034. at 093850 21777 / 044-2830 3446 / 2822 8193; Fax: 044-28279208 – E-mail: [admissions@ifmr.ac.in](mailto:admissions@ifmr.ac.in) or log on to [www.ifmr.ac.in/lp](http://www.ifmr.ac.in/lp)

**IFMR Faculty**

**Kannan, R.** M.Tech. (IIT, Bombay); Dip in Fin Mgt (Bombay); Chartered Finl. Analyst (ICFAI)

**Professor & Director**

**Chandrasekar, R.,** MBA (University of Chicago); MA (Delhi School of Economics)

**Professor & Dean**

**Balasubramanian, G.** Ph.D (Madras), AICWA

Professor

**Gangadharan, S.** M.A. PGDM. Pursuing Ph.D (Madras University)

Research Associate

**Jessica Seddon Wallack,** Ph.D (Stanford)

IFMR Faculty Fellow

**Jijo Lukose P J,** Ph.D. (SJMSoM, IIT Bombay) M.B.F. (Cochin University), Grad. CWA.,

Associate Professor

**Lakshmi Kumar,** M.A. (Econometrics); Pursuing Ph.D (IIT, Madras)

Faculty Associate

**Lekshmi R. Nair,** M. Phil (Applied Economics); Pursing Ph.D (CDS, Trivandrum)

Research Associate

**Mahesh Doraiswamy,** PGDM (IIM-C); B.Sc. (Hons) (Delhi)

Associate Professor

**Maheswaran, S.** Ph.D (University of Minnesota); PGDM (IIM-C)

Professor

**Nilanjan Banik,** Ph.D (Utah State University); M.A. (Delhi School of Economics)

Associate Professor

**Raghu Raman, S.** MBA (OUBS, UK); PGDFM (IIFM, Bhopal)

Assistant Professor

**Ramprasad, L.** Ph.D (Rutgers University); MStat (ISI); B.Stat-Hons.(ISI)

Assistant Professor

**Rangarajan Sundaram,** Ph.D (Cornell)

Visiting Professor

**Sendhil Mullainathan,** Ph.D (Harvard)

IFMR Distinguished Fellow

**Shankar, R.L.** M S (Carnegie Mellon); B Tech,

Head - CAFS

**Swaminathan, T.N.** PGDM (IIM-C); M.Sc.(Research) Bombay;

Head External Relations & Adjunct Professor, Marketing

**Venugopal, R.** F.I.I.M. (IIM-A); B.Tech. (IIT, Madras)

Professor

**Vidhya Muthuram,** MPA / ID. (Harvard)

Head, Centre for Development Finance

**Vijayalakshmi, C.** Fellow Management Development Institute (Gurgaon); PGDRM.

Assistant Professor

**Viswanathan, P.K.** MS (University of Manitoba, Canada); MBA (FMS, Delhi);

Adjunct Professor



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**IFMR Board of Governors**

<b>Mr N Vaghul</b> Chairman, ICICI Bank Ltd.,	Chairman
<b>Mr B H Kothari</b> Chairman & Managing Director, Kothari Sugars and Chemicals Ltd., Chennai	Member
<b>Mr Suresh Krishna</b> Chairman & Managing Director, Sundram Fasteners Ltd., Chennai	Member
<b>Dr Nachiket Mor</b> President, ICICI Foundation for Inclusive Growth, Chennai	Chairman, Management Council
<b>Mr K Gnanadesikan, IAS</b> Finance Secretary, Government of Tamilnadu, Chennai	Member
<b>Mr. Gopal Srinivasan</b> Director, TVS Electronics Ltd.	Member
<b>Mr.Narayan Sethuramon</b> Managing Director, W.S.Insulators ( India ) Ltd.	Member
<b>Mr V Narayanan</b> Director, Hindustan Unilever Ltd., Mumbai	Member
<b>Mr N Kumar</b> Vice Chairman, The Sanmar Group, Chennai	Member
<b>Mr R Seshasayee</b> Managing Director, Ashok Leyland Ltd., Chennai	Member
<b>Mr D. Sundaram</b> Finance Director, Hindustan Unilever Ltd., Mumbai	Member
<b>Ms. Surekha Kothari</b> Past President FICCI	Member
<b>Dr S Ramachandran</b> Vice Chancellor, University of Madras, Chennai	Member
<b>Dr.Ashok Jhunjunwala</b> Professor, I I T Madras, Chennai	Member
<b>Mr R Kannan</b> Director, IFMR, Chennai	Member